



## News Release

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**FOR IMMEDIATE RELEASE**

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### **Cypress Communications Simplifies Seamless Communications With Nortel IP Solutions** ***Converged Anywhere, Anytime Services Improve Productivity***

LAS VEGAS – Cypress Communications, one of the largest providers of managed services in the U.S., is simplifying [anywhere, anytime](#) communication services for its enterprise customers in 29 U.S. cities with Nortel\* [NYSE/TSX: NT] IP solutions.

Cypress' new C4 IP Communications service relies upon an advanced converged IP network from Nortel to deliver highly reliable hosted voice, data and Internet service in an effort to expand upon its network of more than 120,000 users across 8,500 enterprises. The new IP network is designed to simplify employee communications and mobility and to heighten productivity through real-time access to services regardless of location.

C4 IP Communications allows users to connect, communicate, collaborate and continue. Users can connect to the Cypress network with dynamic bandwidth for exceptional, consistent call quality and high-speed data transfer; communicate from anywhere with user-friendly chat, unified messaging and remote office features; collaborate in real-time with virtual interactive meetings, advanced audio and video conferencing and file sharing tools; and continue business-as-usual in the face of disaster.

"Cypress continually strives to distinguish itself from its competitors by ensuring that we deliver the most advanced communication services that help our customers simplify their business and drive productivity," said Frank Grillo, executive vice president of sales, service and marketing, Cypress Communications. "Nortel enables us to bring the power of converged communications to our customers through a range of voice, video and IP-based multimedia services regardless of whether their employees are located in headquarters, a remote office or working offsite."

"This increased level of connectivity and seamless access to services gives users improved mobility and supports a strong and sustainable competitive advantage for Cypress," said Grillo.

"A deployment of this scale and scope is a strong endorsement of Nortel's IP technology," said Alex Pierson, general manager, Enterprise and Small-Medium Business Communication Systems, Nortel. "Cypress is committed to staying ahead of the communications curve, and Nortel has created a network for Cypress that will provide advanced capabilities and facilities for the people it will be serving, not only today but also into the future."

As part of the transition to all-IP services for its customers, Cypress will use [Nortel IP Phones](#) including the IP Phone 2002, IP Phone 2004 and the IP Phone 2007 color touch screen desk set to provide advanced telephony features and access to multimedia applications. Nortel's [Multimedia Communication Server \(MCS\) 5200](#) has been deployed to enable greater collaboration, employee mobility and development of personalized applications. Cypress is bundling Nortel's high-performance [Secure Router 1001 and 1004](#) with the ERS 470-48 Power over Ethernet routing switches and the IP phones for a complete, secure end-to-end converged solution.

Deployments like this one continue to support Nortel's leadership in VoIP. Nortel was ranked #1 globally in enterprise IP telephony for the entire year of 2005, according to recent reports from Synergy Research Group, Dell'Oro Group and Infonetics Research.

### About Cypress Communications

As the 57<sup>th</sup> fastest growing technology company in the nation and the 5<sup>th</sup> fastest growing technology company in Georgia, Cypress Communications provides managed communications in 29 major metropolitan U.S. markets. Each day, Cypress uses its network infrastructure to connect more than 120,000 employees for nearly 8,500 enterprise locations in commercial office buildings. As a single-source provider of managed communication solutions, Cypress supplies IP Communications, unlimited local and long distance calling, advanced phones, business-class Internet connectivity, firewalls, security and VPN solutions and audio/Web conferencing solutions. Cypress C4 IP Communications<sup>sm</sup> provides a premium bundled solution with one number to call for support, one simple bill and the highest level of service available. Cypress Communications is headquartered in Atlanta, GA. The company's web address is [www.cypresscom.net](http://www.cypresscom.net).

### About Nortel

Nortel is a recognized leader in delivering communications capabilities that enhance the human experience, ignite and power global commerce, and secure and protect the world's most critical information. Our next-generation technologies, for both service providers and enterprises, span access and core networks, support multimedia and business-critical applications, and help eliminate today's barriers to efficiency, speed and performance by simplifying networks and connecting people with information. Nortel does business in more than 150 countries. For more information, visit Nortel on the Web at [www.nortel.com](http://www.nortel.com). For the latest Nortel news, visit [www.nortel.com/news](http://www.nortel.com/news).

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Further, actual results or events could differ materially from those contemplated in forward-looking statements as a result of the following (i) risks and uncertainties relating to Nortel's restatements and related matters including: Nortel's most recent restatement and two previous restatements of its financial statements and related events; the negative impact on Nortel and NNL of their most recent restatement and delay in filing their financial statements and related periodic reports (including the anticipated delay in filing the Quarterly Reports on Form 10-Q for the first quarter of 2006) causing them to breach their public debt indentures and obligations under their credit facilities with the possibility that the holders of their public debt or NNL's lenders would seek to accelerate the maturity of that debt, and causing a breach of NNL's support facility with EDC with the possibility that EDC would refuse to issue additional support under the facility, terminate its commitments under the facility or require NNL to cash collateralize all existing support; 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any adverse affect on Nortel's business and market price of its publicly traded securities arising from continuing negative publicity related to Nortel's restatements; Nortel's potential inability to attract or retain the personnel necessary to achieve its business objectives; any breach by Nortel of the continued listing requirements of the NYSE or TSX causing the NYSE and/or the TSX to commence suspension or delisting procedures; any default in Nortel's filing obligations extending beyond July 15, 2006 for the First Quarter 2006 Form 10-Qs, causing any Canadian securities regulatory authority to impose an order to cease all trading in Nortel's securities within the applicable jurisdiction or to impose such an order sooner if Nortel fails to comply with the alternate information guidelines of such regulatory authorities; (ii) risks and uncertainties relating to Nortel's business including: yearly and quarterly fluctuations of Nortel's operating results; reduced demand and pricing pressures for its products due to global economic conditions, significant competition, competitive pricing practice, cautious capital spending by customers, increased industry consolidation, rapidly changing technologies, evolving industry standards, frequent new product introductions and short product life cycles, and other trends and industry characteristics affecting the telecommunications industry; any material and adverse affects on Nortel's performance if its expectations regarding market demand for particular products prove to be wrong or because of certain barriers in its efforts to expand internationally; any reduction in Nortel's operating results and any related volatility in the market price of its publicly traded securities arising from any decline in its gross margin, or fluctuations in foreign currency exchange rates; any negative developments associated with Nortel's supply contract and contract manufacturing agreements including as a result of using a sole supplier for key optical networking solutions components, and any defects or errors in Nortel's current or planned products; any negative impact to Nortel of its failure to achieve its business transformation objectives; additional valuation allowances for all or a portion of its deferred tax assets; Nortel's failure to protect its intellectual property rights, or any adverse judgments or settlements arising out of disputes regarding intellectual property; changes in regulation of the Internet and/or other aspects of the industry; Nortel's failure to successfully operate or integrate its strategic acquisitions, or failure to consummate or succeed with its strategic alliances; any negative effect of Nortel's failure to evolve adequately its financial and managerial control and reporting systems and processes, manage and grow its business, or create an effective risk management strategy; and (iii) risks and uncertainties relating to Nortel's liquidity, financing arrangements and capital including: the impact of Nortel's most recent restatement and two previous restatements of its financial statements; any acceleration under their public debt indentures and credit facilities, which may result in Nortel and NNL being unable to meet their respective payment obligations; any inability of Nortel to manage cash flow fluctuations to fund working capital requirements or achieve its business objectives in a timely manner or obtain additional sources of funding; 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